WEEKLY TEA MARKET REPORT SALE NO: 33 - 24TH/ 25TH AUGUST 2021

ORDER OF SALE

EXESTATE LG Large Leaf/Semi Leafy/LG Small Leaf/BOPIA /Premium High & Medium/Off Grade/Dust

1. Ceylon Tea Brokers PLC	Mercantile Produce Brokers (Pvt) Ltd	Ceylon Tea Brokers PLC
2. Lanka Commodity Brokers (Pvt) Ltd	Asia Siyaka Commodities PLC	Lanka Commodity Brokers (Pvt) Ltd
3. Asia Siyaka Commodities PLC	Lanka Commodity Brokers (Pvt) Ltd	Bartleet Produce Marketing (Pvt) Ltd
4. Mercantile Produce Brokers (Pvt) Ltd	Eastern Brokers Ltd	Forbes & Walker Tea Brokers (Pvt) Ltd
5. Bartleet Produce Marketing (Pvt) Ltd	John Keells PLC	Mercantile Produce Brokers (Pvt) Ltd
6. Eastern Brokers Ltd	Bartleet Produce Marketing (Pvt) Ltd	Asia Siyaka Commodities PLC
7. Forbes & Walker Tea Brokers (Pvt) Ltd	Ceylon Tea Brokers PLC	John Keells PLC
8. John Keells PLC	Forbes & Walker Tea Brokers (Pvt) Ltd	Eastern Brokers Ltd

At this week's sale 12,297 lots totalling 6,827,927 kgs were on offer. The breakdown is as follows:

	LOTS	QUANTITY
Ex Estate	826	934,724
Main Sale - High & Medium	1,668	819,637
Low Grown - Leafy	2,300	980,379
Low Grown - Semi Leafy	1,813	860,413
Low Grown - Tippy	2,187	1,107,495
Premium Flowery	433	76,603
Off Grades	2,429	1,391,658
Dust	641	657,018
TOTAL	12,297	6,827,927
Re - Prints	1,368	789,807

Buyers Prompt: 31/08/2021 Sellers Prompt: 01/09/2021

QUALITY

Westerns' were selectively improved. Nuwara Eliyas' together with the Uda Pussellawas' were irregular and barely maintained. Uvas' had on offer a fair selection of seasonal teas, whilst the Low Growns were similar to last.

Page 2

COMMENTS

Auction offerings totalled 6.8 M/Kgs, marginally higher to the previous week's volume of 6.6 M/Kgs. There was improved demand, in general.

Ex-Estate offerings were fairly similar to last and totalled 0.9 M/Kgs. There was improved demand for a cross-section of teas in the Best and Below Best categories with buyers' paying up selectively following quality. The availability of teas at the lower end of the market has since reduced and a slightly better undertone prevailed for this category as well.

Best Westerns' - Select Best BOP invoices were Rs. 20-30 per kg lower, whilst the others were irregular. Corresponding BOPF's, whilst the select high priced teas of last week showed a marginal decline, a wider selection of teas recorded an upward movement of up to Rs. 20 per kg. In the Below Best category, improved BOP's gained Rs. 20-30 per kg, whilst the corresponding BOPF's appreciated by Rs. 30-50 per kg. Others, where quality improvements were not evident, were irregular and barely steady. Plainer BOP's were barely steady, whilst the corresponding BOPF's appreciated selectively by Rs. 10-20 per kg. Nuwara Eliyas' - the limited availability of BOP's recorded a sharp appreciation in prices, whilst the corresponding BOPF's were irregular and barely steady. Uda Pussellawas' - Better teas were Rs. 10-20 per kg dearer, whilst the others too appreciated irregularly particularly towards the close of the sale. Uvas' comprised of a fair selection of seasonal flavoury teas, which continued to sell well. Other non-seasonal teas, which were brighter, too appreciated by Rs. 20-30 per kg and more for select invoices.

High and Mid Grown CTC teas showed a marginal improvement for a few select invoices, which was somewhat encouraging although these teas still continue to sell at the lower end of the market and perhaps unremunerative for the producer. Low Grown types, in contrast, sold well at firm to dearer rates particularly by the close of the sale.

Low Growns comprised of 2.9 M/Kgs in the Leafy/Semi Leafy and Tippy catalogues. Well-made teas together with cleaner secondaries were firm, whilst the balance were easier following quality.

In the Leafy catalogues, Select Best and improved Below Best BOP1/OP1's were fully firm to dearer following special inquiry, whilst the others and poorer sorts maintained. Better OP/OPA's though irregular were firm. However, a range of improved Below Best varieties were dearer following quality. Teas at the bottom end maintained. Better PEK/PEK1's in general were fully firm to selectively dearer, whilst the mixed/poorer varieties were irregular and mostly easier.

In the Tippy catalogues, well-made FBOP/FF1's were firm to selectively dearer. Cleaner secondaries too sold around last levels, whilst the balance were easier following quality.

In the Premium catalogues, very Tippy teas continued to attract good demand. Best and cleaner Below Best appreciate, whilst the balance were irregular following quality.

SRI LANKA TEA PRODUCTION - JULY 2021

January-July 2021 gains 30.84 M/kgs (19.65%) over the corresponding period of 2020

Sri Lanka tea production for the month of July 2021 totalled 26.16 M/kgs, showing a marginal decrease of 0.31 M/kgs vis-à-vis 26.47 M/kgs of July 2020. High and Low elevations have shown a decline, whilst the Medium Growns recorded a marginal gain over the corresponding month of 2020.

January-July 2021 cumulative production totalled 187.78 M/kgs, recording a gain of 30.84 M/kgs vis-à-vis 156.94 M/kgs of January-July 2020. On a cumulative basis, all elevations have shown substantial gains, with the Low Growns in particular gaining 22% over the corresponding period of 2020.

Cumulative production of CTC teas (January-July 2021) totalled 16.18 M/kgs, recording a 2.24 M/kgs increase vis-à-vis 13.94 M/kgs of January-July 2020. Here again, all elevations have shown a significant gain YOY when compared to the corresponding period of 2020 (See more details on Page No. 10).

Page 3

MARKET

Improved demand.

HIGH GROWN TEAS

BOP

Best Western's were irregular and Rs. 20 per kg lower. In the Below Best category, improved teas were Rs. 20-30 per kg dearer, whilst the others sold around last week's levels. Plainer clean leaf teas were Rs. 20-30 per kg dearer, whilst the poorer sorts were barely steady. Nuwara Eliya's - The few limited invoices were substantially dearer. Uda Pussellawa's - Few select invoices gained Rs. 20-30 per kg, whilst the others were firm. Uva's - A wider selection of seasonal teas continued to sell well. Brighter sorts were substantially dearer by Rs. 50 per kg and more, whilst the others were barely steady.

BOPF

Best Western's - Select high priced teas of last week were marginally lower, whilst a wider selection of the better teas gained up to Rs. 20 per kg. In the Below Best category, better teas were Rs. 30-50 per kg dearer, whilst the others were firm and dearer to a lesser extent. Plainer clean leaf types were Rs. 20 per kg dearer, whilst the others were firm and dearer to a lesser extent. Nuwara Eliya's were irregular. Uda Pussellawa's - Better teas were Rs. 20 per kg dearer, whilst the others too gained irregularly. Uva's - Seasonal teas continued to sell at irregular rates following quality. Other brighter sorts - select invoices gained Rs. 20 per kg and more, whilst the others were irregular and lower by a similar margin.

OP/OPA

Well made OP's irregularly easier whilst others were firm on last. Well made OPA's firm on last whilst others declined Rs. 10-20 per kg.

PEKOE/PEKOE1

A limited selection of Flavory PEK's that were available were irregular. Well made Orthodox leafy PEK/PEK1's firm on last whilst others were irregularly easier. Rotovane PEK's firm to irregularly lower. Others and Poorer sorts sold at last levels.

FBOP/FBOPF1

A limited selection of Flavory FBOP's that were available were irregular. Orthodox leafy FBOP's in general were easier Rs. 10-20 per kg. FF1's in general were firm to easier Rs. 10 per kg.

QUOTATIONS IN (Rs/kg)	<u>B</u> (<u> </u>	<u>BC</u>	<u>PF</u>	PEKOE	/ FBOP	<u>OP</u>		
Sale Date	17/18 AUG	24/25 AUG	17/18 AUG	24/25 AUG	<u>17/18</u> <u>AUG</u>	24/25 AUG	<u>17/18</u> <u>AUG</u>	24/25 AUG	
Best Westerns	620 - 700	620 - 700	630 - 790	640 - 780	580 - 830	540 - 880	600 - 710	580 - 670	
Below Best Westerns	520 - 610	530 - 610	510 - 620	550 - 630	500 - 570	480 - 530	480 - 560	460 - 540	
Plainer Westerns	450 - 510	470 - 520	490 - 500	480 - 540	390 - 470	380 - 460	400 - 460	380 - 440	
Nuwara Eliyas	640 - 770	670 - 900	600 - 730	640	500 - 680	460 - 750	520 - 600	N/A	
Brighter Udapussellawas	500 - 560	500 - 570	500 - 560	500 - 580	580 - 850	540 - 770	500 - 630	480 - 570	
Other Udapussellawas	480 - 490	480 - 490	470 - 490	460 - 490	390 - 550	380 - 520	380 - 480	380 - 460	
Best Uvas	550 - 3000	560 - 1850	580 - 1300	590 - 1400	750-1750	710 - 870	540 - 670	500 - 600	
Other Uvas	520 - 540	520 - 550	490 - 570	520 - 580	400 - 730	380 - 700	380 - 520	380 - 480	

MEDIUM GROWN TEAS

BOP Neat well-made teas were Rs. 20-30 per kg dearer, whilst the others gained Rs. 10-20 per kg.

BOPF Better teas - hardly any offerings, whilst the poorer sorts were firm and Rs. 20-30 per kg

dearer.

OP/OPA Well-made OP's were irregularly easier whilst others were firm on last. Well-made OPA's

were firm on last whilst others were easier Rs. 10-20 per kg.

PEKOE/PEKOE1 Well-made PEK/PEK1's were firm on last whilst others together with the teas at the lower end

were easier Rs. 10-20 per kg.

FBOP/FBOPF1 Select best FBOP's were irregularly easier following quality whilst others were firm to easier

Rs. 10 per kg. FF1's in general easier Rs. 10 - 20 per kg.

QUOTATIONS IN (Rs/kg)	<u>BOP</u>		<u>BC</u>	<u>PF</u>	PEKOE	/ FBOP	<u>OP</u>		
Sale Date	<u>17/18</u> <u>AUG</u>	24/25 AUG	<u>17/18</u> <u>AUG</u>	<u>24/25</u> <u>AUG</u>	<u>17/18</u> <u>AUG</u>	24/25 AUG	<u>17/18</u> <u>AUG</u>	<u>24/25</u> <u>AUG</u>	
Good Mediums	680 - 700	740 - 807	N/A	500 - 520	640-1120	660 - 960	540 - 750	520 - 700	
Other Mediums	510	520 - 540	500 - 530	N/A	400 - 620	380 - 640	380 - 500	360 - 500	

Contd...4

Page 4

UNORTHODOX TEAS

HIGH GROWN BP1s - Hardly any offerings. PF1s - Better teas gained Rs. 20 per kg whilst the others too

were irregularly dearer particularly as towards the close of the sale.

<u>**MEDIUM GROWN**</u> BP1s - Hardly any offerings. PF1s - Irregular and barely steady.

LOW GROWN BP1s - Rs. 20 per kg dearer. PF1s - Firm and Rs. 10-20 per kg dearer, particularly towards

the close.

QUOTATIONS IN (Rs/kg)	<u>B</u>	<u>P 1</u>	<u>P</u> 1	F <u>1</u>
Sale Date	<u>17/18 AUG</u>	24/25 AUG	<u>17/18 AUG</u>	<u>24/25 AUG</u>
High Grown	430 - 510	420 - 500	420 - 600	420 - 620
Medium Grown	400 - 470	400 - 480	420 - 490	400 - 550
Low Grown	560	550 - 600	570 - 690	550 - 740

OFF GRADES

FGS1/FGSBest varieties gained Rs. 10-20 per kg and more towards the closure, whilst Below Best were

firm on last levels. Poorer sorts were firm to easier Rs. 10-20 per kg. Low growns in general

were irregular. CTC's in general were firm to easier Rs. 10-20 per kg.

BROKENS BM's - Cleaner varieties were firm to dearer Rs. 10-20 per kg, whilst Below Best and poorer

sorts were irregularly lower. BP's in general were irregular.

BOP1A Best varieties were firm to irregular on occasion. Well-made bolder varieties were marginally dearer following quality whilst the balance remained firm on last. Below Best

sorts irregularly lower by Rs. 10 - 20 per kg. Poorer sorts continued to gain less demand and

were lower by Rs. 10 - 20 per kg.

QUOTATIONS IN (Rs/kg)	<u>HIGH</u>		MED	<u>IUM</u>	LOW		
Sale Date	<u>17/18 AUG</u>	24/25 AUG	<u>17/18 AUG</u>	24/25 AUG	<u>17/18 AUG</u>	<u>24/25 AUG</u>	
Better Fannings (Orthodox)	420 - 600	460 - 690	410 - 480	450 - 500	420 - 530	420 - 530	
Better Fannings (CTC)	N/A	N/A	410 - 450	400 - 460	430 - 510	410 - 460	
Other Fannings (Orthodox)	310 - 390	310 - 380	320 - 390	310 - 380	310 - 390	300 - 380	
Other Fannings (CTC)	410	410	350 - 400	340 - 400	340 - 390	330 - 390	
Good Brokens	430 - 480	430 - 470	420 - 580	430 - 580	430 - 610	420 - 640	
Other Brokens	320 - 380	310 - 370	320 -380	310 - 370	330 - 370	420 - 640	
Better BOP1As	370 - 410	360 - 390	370 - 600	370 - 420	370 - 680	370 - 700	
Other BOP1As	350 - 370	345 - 360	350 - 370	340 - 360	340 - 360	340 - 350	

DUSTS

<u>**DUST1**</u> Select Best Dust1's declined by Rs. 30-40 per kg. Best Dust1's were firm to lower by Rs.

20-30 per or more at times. Below Best and plainer varieties had a sharp decline by Rs. 40-50 per kg and mostly unsold due to lower demand. Low Grown Dust/Dust1's firm to irregular Rs. 10-15 per kg. High & Medium CTC's declined by Rs. 30-40 per kg. Low Grown CTC's

declined by Rs. 40-50 per kg.

<u>DUST</u> Clean secondaries were firm to lower by Rs. 15-20 per kg. Others declined by Rs. 5-10 per kg.

Low Grown varieties were firm to dearer by Rs. 10-15 per kg. Poorer sorts declined by Rs. 20-30 per kg.

QUOTATIONS IN (Rs/kg)	<u>HI</u>	<u>GH</u>	MEI	<u> DIUM</u>	<u>L(</u>	<u>)W</u>
Sale Date	<u>17/18 AUG</u>	24/25 AUG	17/18 AUG	24/25 AUG	17/18 AUG	24/25 AUG
Better Primary Dust (Orthodox)	590-1000	580 - 870	540 - 610	550 - 640	550 - 720	540 - 700
Better Primary Dust (CTC) P. Dust	530 - 630	520 - 670	470 - 600	450 - 570	520 - 750	500 - 680
Below Best Primary Dust (Orthodox)	480 - 580	460 - 560	460 - 530	480 - 540	450 - 540	440 - 680
Other Primary Dust (CTC) P. Dust	440 - 520	450 - 500	430 - 460	450 - 470	450 - 510	410 - 490
Other Primary Dust (Orthodox)	330 - 470	340 - 450	320 - 450	325 - 450	280 - 440	275 - 430
Better Secondary Dust	490 - 570	480 - 570	380 - 410	350 - 390	490 - 720	390 - 490
Other Secondary Dust	280 - 480	280 - 470	320 - 370	280 - 340	300 - 450	310 - 380

^{*} Note. High & Medium quotations are a combination of **HIGH GROWNS** (Western High and Uva High) **MEDIUM GROWNS** (Western Medium and Uva Medium).

Contd...5

Page 5 Page 5

LOW GROWN TEAS

FBOP/FBOP1 Well-made FBOP's firm to easier. Best and cleaner Below Best were firm to selectively dearer.

Cleaner teas at the bottom too followed a similar trend. Balance were easier following quality.

Well-made FBOP1's sold around last levels. Others were easier following quality.

BOP Well made BOP's together with cleaner Below Best firm on last. Balance declined following

quality.

<u>BOP1</u> Select Best BOP1's were fully firm to selectively dearer following special inquiry. Others too

were fully firm to dearer following quality.

OP1 Select Best OP1's together with improved Below Best varieties were dearer, while others and

poorer sorts maintained.

OP Select Best OP's were barely steady, while a range of improved Below Best varieties were fully

firm selectively dearer and poorer sorts maintained.

OPA Select Best OPA's together with a range of improved Below Best varieties were fully firm to

dearer, while others and poorer sorts maintained.

PEKOE A range of select Best PEK/PEK1's maintained, while a selection of improved Below Best varieties

met with improved demand. However, others and mixed varieties in particular prices were

irregular and mostly lower.

BOPF In general firm.

FBOPF/FBOPF1 Very tippy teas continued to attract good demand. Best and cleaner Below Best appreciated.

Balance irregular following quality. Well-made FF1's firm to selectively dearer whilst cleaner

Below Best were firm on last. Balance were easier following quality.

ļ										
QUOTATIONS IN (Rs/kg)	SELEC	T BEST	BF	<u>est</u>	BELOV	V BEST	OTH	IERS		
Sale Date	17/18 AUG	24/25 AUG	17/18 AUG	24/25 AUG	<u>17/18</u> <u>AUG</u>	24/25 AUG	17/18 AUG	24/25 AUG		
FBOP 1	800 - 860	800 - 860	660 - 700	600 - 700	470 - 520	460 - 520	420 - 440	420 - 440		
FBOP	840 - 960	830 - 940	780 - 830	780 - 820	640 - 720	640 - 730	400 - 430	400 - 420		
BOP 1	1000-1500	1000-1650	950-1000	950-1000	940 - 950	940 - 950	600 - 700	600 - 700		
BOP	780 - 850	820 - 860	670 - 720	680 - 730	500 - 540	500 - 540	400 - 420	380 - 420		
BOPF	620 - 650	620 - 650	500 - 520	480 - 520	420 - 440	410 - 430	400 - 410	380 - 420		
FBOPF (TIPPY)/FBOPF SP	2400-2750	2400-2800	1000-1250	1000-1300	720 - 800	730 - 800	600 - 670	600 - 650		
FBOPF 1	820 - 860	820 - 860	710 - 750	720 - 760	500 - 530	500 - 520	400 - 420	380 - 410		
FBOPF	900-1000	900-1000	720 - 770	720 - 780	530 - 600	500 - 570	430 - 470	420 - 460		
OP 1	1000-1550	1000-1700	940-1000	940-1000	930 - 940	910 - 940	560 - 700	560 - 700		
OP	750 - 820	770 - 900	740 - 750	740 - 750	730 - 740	720 - 740	510 - 600	510 - 600		
OPA	790 - 980	790-1140	690 - 790	690 - 790	610 - 660	600 - 660	360 - 600	360 - 600		
PEKOE	900-1300	900-1650	800 - 850	800 - 850	660 - 760	650 - 760	500 - 600	500 - 600		
PEK 1	900-1450	900-1550	800 - 850	800 - 850	700 - 800	680 - 800	650 - 700	640 - 700		

Page 6 Page 6

TOP PRICES IN (RS/KGS) - SALE OF 24TH/ 25TH AUGUST 2021

WESTERN MEDIUM		@	700.00	UVA MEDIUM	DOD		1.400.00
Doombagastalawa Doombagastalawa	BOP BOPSP	@ @	780.00 770.00	St. James Shawlands	BOP BOPSp	@	1,400.00 ** 980.00
Craighead	BOPSP	<u>a</u>	760.00	St. James	BOPF/BOPFSp	<u>a</u>	1,100.00
Doombagastalawa	BOPF/BOPFSp	<u>a</u>	540.00	Demodera'S'	BOP1	<u>a</u>	880.00
Craighead	BOP1	@	900.00	Halpewatte Uva	FBOP/FBOP1		820.00
Craighead	FBOP/FBOP1	@	920.00	Shawlands	FBOP/FBOP1	@	800.00
Doombagastalawa Dartry Valley	FBOPF/FBOPF1 FBOPF/FBOPF1	@ @	830.00 800.00	Sarnia Plaiderie Shawlands	FBOP/FBOP1 FBOPF/FBOPF1	@ @	790.00 ** 1,160.00
Dartry Valley	OP/OPA	w	700.00	Halpewatte Uva	OP/OPA	w	640.00
Kenilworth	OP1		810.00	Sarnia Plaiderie	OP/OPA	@	630.00
New Monte Cristo	OP1	<u>@</u>	800.00	Glen Alpin	OP/OPA		630.00
Harangalla	OP1	@	800.00	Maratenne	OP/OPA		630.00
Uplands Cooroondoowatte	PEK/PEK1 PEK/PEK1	@	960.00 920.00	Shawlands St. James	OP1 PEK/PEK1	@	1,000.00 ** 2,150.00
Dartry Valley	PEK/PEK1	w	920.00		I EIO I EIO		2,130.00
WESTERN HIGH				UVA HIGH Uva Highlands	BOP	(a)	1,850.00
Glentilt	BOP		700.00	Mount Uva	BOPSp	0	640.00
Queensberry	BOPSp	@	660.00	Uva Highlands	BOPF/BOPFSp	_	1,400.00
Gouravilla	BOPF/BOPFSp	@	780.00	Glenanore	BOP1	@	810.00
Waltrim Ingestre	BOPF/BOPFSp BOPF/BOPFSp	@	780.00 780.00	Uva Highlands Aislaby	FBOP/FBOP1 FBOP/FBOP1	@ @	850.00 810.00
Glentilt	BOPF/BOPFSp		760.00	Glenanore	FBOPF/FBOPF1	<u>a</u>	760.00
Bearwell	BOPF/BOPFSp	@	750.00	Spring Valley	OP/OPA		600.00
Alton	BOPF/BOPFSp	<u>@</u>	750.00	Glenanore	OP/OPA	@	590.00
Torrington	BOP1	@	820.00	Glenanore	OP1 PEK/PEK1	@	880.00
Venture Bambrakelly	FBOP/FBOP1 FBOP/FBOP1	@	800.00 770.00	Uva Highlands			2,150.00
Torrington	FBOPF/FBOPF1	<u>a</u>	720.00	UNORTHODOX HIC			(20.00
Bambrakelly	FBOPF/FBOPF1	<u>a</u>	720.00	Dunsinane CTC Ulugedara CTC	PF1 BP1	@	620.00 500.00
Weddemulla	FBOPF/FBOPF1		720.00	Mount Vernon CTC	BPS		510.00
Venture	OP/OPA	@	670.00				
Bambrakelly Venture	OP/OPA OP1	@	640.00 720.00	UNORTHODOX ME New Peacock CTC	DIUM PF1		550.00
Glenloch	PEK/PEK1	@	880.00	New Peacock CTC	BP1		480.00
Frotoft Super	PEK/PEK1	0	880.00	Donside CTC	BPS		490.00
NUWARA ELIYAS				UNORTHODOX LO	W		
Lovers Leap	BOP		900.00	Hingalgoda CTC	PF1		740.00
Mahagastotte	BOP	@	880.00	Ceciliyan CTC	BP1	@	600.00
Court Lodge Mahagastotte	BOPSp BOPSp	@ @	670.00 580.00	PREMIUM FLOWE	RY		
Kenmare	BOPF/BOPFSp	<i>a</i>	640.00	New Laksakanda	FBOPFSp		2,500.00
Kenmare	FBOP/FBOP1	<u>a</u>	750.00	Yalta	FBOPFEXSp		3,050.00
Mahagastotte	FBOP/FBOP1	a	730.00	Kendalanda	FBOPFEXSp1		2,350.00
Lovers Leap	PEK/PEK1		600.00	DUSTS Mattakelle	DUST1		870.00
UDAPUSSELLAWAS				Ceciliyan CTC	PDUST		680.00
Blairlomond Kirklees	BOP	@	570.00 650.00	OFF GRADES			
Mooloya	BOPSp BOPF/BOPFSp		580.00	Court Lodge	FGS/FGS1	@	690.00
Gonapitiya	BOP1		420.00	Kenmare	FGS/FGS1	<u>a</u>	640.00
Blairlomond	FBOP/FBOP1	<u>@</u>	770.00	Hingalgoda CTC	PFGS		460.00
Delmar	FBOP/FBOP1	@	740.00	Strathdon CTC	PFGS		460.00
Gordon Delmar	FBOP/FBOP1 FBOPF/FBOPF1	@	700.00 740.00	Wathurawila Sudugahahena	BM BP		640.00 630.00
Gordon	FBOPF/FBOPF1	@ @	690.00	Narangala Super	BP BP	@	590.00
Blairlomond	FBOPF/FBOPF1	<u>a</u>	690.00	Marakanda	BP	w.	590.00
Delmar	OP/OPA	-	570.00	Kothmale Hills	BP	@	580.00
Delmar	PEK/PEK1	<u>@</u>	670.00 650.00	Dartry Garden Leaf	BP BOPIA	@	580.00 720.00
Gordon	PEK/PEK1	@	00.00	Garuen Lear	DULIA	@	720.00
LOW GROWNS Golden Garden	BOP		1,350.00				
Mahaliyadda	BOP		1,350.00				
Peak Paradise	BOPSp		1,300.00				
Hidellana	BOPF		890.00				
Pothotuwa	BOPF	@	730.00				
Katandola Ihalapanapitiya	BOPFSp BOPFSp		830.00 830.00				
Adams View	FBOP		1,200.00				
Kiruwanaganga	FBOP	<u>@</u>	1,180.00				
Hidellana	FBOP1	-	1,060.00				
Andaradeniya	FBOPF		1,250.00				
Sadhri Pothotuwa	FBOPF1 BOP1	@	1,020.00 1,650.00				
Gunawardane	OP1	w	1,700.00				
Liyonta	OP		900.00				
Liyonta	OPA		1,140.00				
Adams View	PEK		** 1,650.00 * 1,550.00				
Tea Lanka	PEK1	Drolraw-	* 1,550.00	*All Time Record Pr	ioo * Fauel All T:	o Doco	d Dries
							u 11100
FORE	BES & WALKER T	EA BRO	KERS (PVT	T) LTD SALE OF - 24	TH/ 25TH AUGUS	1 2021	

Page 7 Page 7

		UANTITY SOLD DURING THE PERIOD 16TH - 21ST AUGUST 2021		
WEEKLY	2021 TODATE	10111 112 112 112 112 112 112 112 112 11	WEEKLY	2020 TODATE
WEEKET	IODAIE	PRIVATE SALES	WEEKLI	TODATE
113,816	3,899,292		51,057	2,984,011
		PUBLIC AUCTION		
5,570,358	190,321,316	FORWARD CONTRACTS	6,068,581	164,121,602
57,960	1,334,330	FORWARD CONTRACTS	NIL	99,360
	, ,	DIRECT SALES		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
NIL	NIL		NIL	319,931
5 740 104	105 554 020	<u>TOTAL</u>	(110 (20	167.524.004
5,742,134	195,554,938	BMF EXCLUDED FROM PRIVATE SALE	6,119,638	167,524,904
311,207	6,437,065	DMF EACLUDED FROM I RIVATE SALE	154,224	5,967,850

PUBLIC AUCTION / GROSS SALE AVERAGES

SALE NO: 32

SALE OF: 17TH/ 18TH AUGUST 2021

	2021						2020		2019			
	WEE	KLY	TODATE		WEE	KLY	TOD	ATE	WEEKLY		TODATE	
	SLR	USD										
Uva High Grown	540.29	2.72	553.56	2.84	527.31	2.91	543.58	2.96	425.30	2.43	465.21	2.63
Western High Grown	570.89	2.88	600.67	3.08	547.85	3.02	590.48	3.22	457.89	2.62	530.54	3.00
CTC High Grown	487.85	2.46	529.56	2.71	507.78	2.80	547.48	2.98	397.89	2.27	463.10	2.62
High Grown (Summary)	559.78	2.82	586.62	3.01	541.25	2.98	576.28	3.14	450.24	2.57	511.96	2.89
Uva Medium Grown	571.93	2.88	571.29	2.93	571.15	3.15	585.26	3.19	433.87	2.48	495.94	2.80
Western Medium Grown	508.43	2.56	545.77	2.80	537.64	2.96	528.84	2.88	406.09	2.32	461.00	2.61
CTC Medium Grown	462.22	2.33	506.97	2.60	485.70	2.68	497.75	2.71	399.76	2.28	482.80	2.73
Medium Grown (Summary)	529.30	2.67	553.44	2.84	547.36	3.02	546.63	2.98	413.01	2.36	470.73	2.66
Orthodox Low Grown	624.53	3.15	658.85	3.38	683.26	3.76	685.81	3.73	556.79	3.18	589.72	3.33
CTC Low Grown	479.98	2.42	509.21	2.61	458.72	2.53	468.05	2.55	406.08	2.32	421.27	2.38
Low Grown(Summary)	619.72	3.12	650.30	3.33	670.06	3.69	668.71	3.64	545.54	3.12	578.44	3.27
Total	591.93	2.98	620.04	3.18	624.11	3.44	627.93	3.42	505.73	2.89	547.55	3.10

Source: Oanda Exchange Rates

Source: MSL - Averages

QUA:	NTITY	ICE PEI	CE PER AUCTION							
	<u>2021</u>				<u>2020</u>			<u>2019</u>		
SALE DATE	QTY <u>M/KG</u>	AV/PRICE RS	Approx <u>US\$</u> <u>Equivalent</u>	QTY <u>M/KG</u>	AV/PRICE RS	Approx <u>US\$</u> <u>Equivalent</u>	QTY <u>M/KG</u>	AV/PRICE RS	Approx US\$ Equivalent	
11TH AUG 2021	5.31	589.22	2.97	6.18	618.91	3.40	6.05	504.67	2.87	
18TH AUG 2021	5.57	591.93	2.98	6.07	624.06	3.44	3.76	505.76	2.89	

Source: Central Bank of Sri Lanka / Buying Rates

RATES OF EXCHANGE AS AT 25TH AUGUST 2021

YEAR	US.DOL	STG.PD	YEN	EURO
2021	197.90	272.31	1.80	232.46
2020	182.65	238.55	1.70	214.64
2019	175.48	211.94	1.63	193.35

SRI LANKA RUPEE APPROX. PER UNIT OF CURRENCY

Source: Central Bank of Sri Lanka / Buying Rates

CROP AND WEATHER

For the period 16 - 22 August 2021

Western/Nuwara Eliya Regions

Bright weather was reported in the Western Region, whilst the Nuwara Eliya Region reported clear weather in the mornings and scattered evening showers. The Department of Meteorology expects sporadic showers in the Nuwara Eliya Region in the week ahead.

<u>Uva/Udapussellawa Regions</u>

The Uva Region reported overcast mornings with evening showers, whilst sunny mornings and scattered evening showers were reported in the Udapussellawa Region throughout the week.

Low Growns

The Low Grown Region reported bright weather throughout the week. Scattered showers are expected in the Ruhuna Region in the week ahead by the Department of Meteorology.

Crop Intake

A decrease in the crop intake was reported in the Western and Nuwara Eliya regions, whilst the Uva, Udapussellawa and Low Grown regions maintained.

Page 8 Page 8

MOMBASA AUCTION

SALE OF - 23RD & 24TH AUGUST 2021(SALE NO 34)

There was better absorption and much improved demand for the 129,475 packages (8,413,080.00 kilos) in the market and 27.34% remained unsold

LEAF GRADES

Offerings: 68,080 packages (4,387,921.50 kilos). 32.49% were unsold.

Best BP1s on offer were strongly competed for and appreciated by up to USC46 with brighter sorts a weak feature and shed USC3 to USC97 and a few lines were unsold. Medium types held steady to USC18 above previous week's levels but some teas eased by up to USC12 with a few invoices remaining unsold while lower medium varieties were USC8 to USC37 above previous prices but some lines were unsold. Plainer categories met improved enquiry and advanced by USC10 to USC42 with fewer lines remaining without bids.

The best PF1s in the market advanced by USC28 to USC36 while brighter categories appreciated by USC8 to USC12 with medium sorts better absorbed and were firm to USC32 dearer and a few lines were unsold. Lower medium varieties met an irregular support and ranged between USC6 to USC18 dearer to easier by USC2 to USC14 with some lines remaining unsold while plainer types saw improved interest and appreciated by USC4 to USC24 although some invoices were discounted by up to USC16 and some teas remained unsold.

CTC QUOTATIONS	BP1 - USC	PF1 - USC
Best	265 - 680	300 - 336
Good	252 - 370	270 - 328
Good Medium	254 - 304	245 - 310
Medium	260 - 268	250 - 264
Low er Medium	126 - 221	122 - 210
Plainer	098 - 162	087 - 204

DUST GRADES

Offerings: 39,600 packages (2,918,963.50 kilos) and 26.41% remained unsold.

The best PDUSTs in the market advanced by USC8 to USC18 with brighter varieties gaining USC6 to USC22 while medium types met better absorption at firm to USC10 above previous week's rates but a few lines eased by up to USC4 and some invoices were neglected. Lower medium categories saw an irregular activity ranging between USC2 to USC10 below last rates and some teas were unsold but a few improved lines appreciated by USC2 to USC6 while plainer descriptions varied between steady to USC8 dearer to easier by USC4 to USC10 with some invoices remaining without bids.

Best DUST1s available held steady to USC3 dearer with brighter varieties USC5 to USC12 above last levels. Medium sorts were firm to USC12 dearer but a few invoices eased by up to USC2 and a few lines remained without bids while lower medium types ranged between USC2 to USC10 above last week's prices to easier by up to USC4 and some invoices remained unsold. Plainer categories were irregular varying between USC2 to USC9 dearer to easier by USC2 to USC6 and a few invoices were neglected.

CTC QUOTATIONS	PDUST- USC	DUST1 - USC
Best	272 - 320	260 - 292
Good	272 - 298	266 - 282
Good Medium	260 - 286	260 - 282
Medium	258 - 262	234 - 238
Low er Medium	104 - 236	107 - 226
Plainer	082 - 182	082 - 174

SECONDARY GRADES.

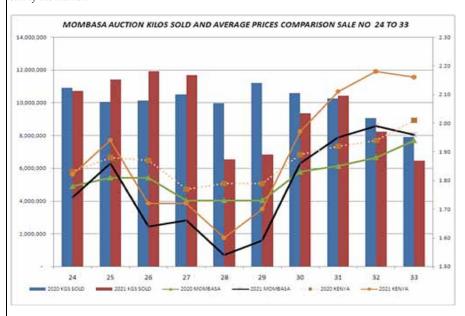
Offerings: 21,795 packages (1,106,195.00 kilos) with 12.94% unsold.

In the Secondary catalogues, BPs were firm with PFs steady. Clean well sorted coloury Fannings held value while similar DUSTs were easier. Other Fannings were steady with DUSTs dearer. BMFs were well absorbed.

CTC QUOTATIONS	BP / BP2	PF / PF2	FNGS1 / FNGS	DUST / DUST2	BMF
Best / Good	176 - 232	190-216	122 - 188	078 - 234	-
Good Medium / Medium	-	-	128 - 182	-	-
Low er Medium	108 - 156	082 - 175	070 - 154	064 - 124	064 - 074
Plainer	086 - 138	090 - 178	072 - 130	060 - 133	060 - 082

MARKETS

Pakistan Packers showed strong interest with improved and useful support from Kazakhstan, other CIS states, Bazaar and Sudan. There was more activity from Yemen and other Middle Eastern countries with useful enquiry from Egyptian Packers while Russia were active. UK and Afghanistan were less active with Iran subdued. Local Packers lent increased interest in line with price. Somalia lent more activity at the lower end of the market.



Courtesy - Africa Tea Brokers Limited.

Page 9 Page 9

BANGLADESH AUCTION

SALE OF - 23RD AUGUST 2021 (SALE NO. 15)

CTC LEAF: 49,153 packages of Current Season teas on offer met with a fairly good demand.

BROKENS: Well made good liquoring small Brokens were in good demand and sold at around last levels. Other varieties met with a fairly good demand but eased slightly. Plain and BLF teas were an irregular market with quite fair withdrawals.

FANNINGS: Good liquoring Fannings met with a good demand and were generally firm on last. Medium sorts were a fairly good market and often sold at last levels. Plain and BLF teas were irregular with quite a lot of withdrawals.

CTC DUST: 13,515 packages of Current Season & 25 packages of Old Season teas on offer met with fairly good demand. Good liquoring Dusts sold well at around last levels except for CDs which were an easier market and there were more withdrawals compared to last sale. Others were steady to slightly dearer following competition. Plain and BLF Dusts met with less demand and sold at easier rates with lot of withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: Blenders continued to be the mainstay of the market with more participation from the Loose tea buyers this week. As a result, select good liquoring varieties were a dearer market. All others also met with a little more interest but tended easier. CDs were not well supported as before.

Our catalogue (Sale 15): Avg: Tk 201.21, Sold 76.1% & (Sale 14) Avg: Tk 203.70, sold 82.5%.

QUOTATIONS	BROKENS		FANNINGS
Large	2.27-2.39 nom	Best	2.45-2.50
Medium	2.27-2.39	Good	2.30-2.39
Small	2.29-2.40	Medium	2.24-2.29
Plain	2.09-2.15	Plain	2.09-2.15
BLF	1.79-2.09	BLF	1.79-2.09

Courtesy - National Brokers Limited.

MALAWI AUCTION

SALE OF - 25TH AUGUST 2021 (SALE NO. 34)

There was fair demand at firm rates for the limited quantity on offer.

BP1 - N/A

PF1 were firm on last.

PF1SC were supported at last levels.

PD continue neglected.

D1 were barely steady.

Secondary teas - Better invoices were firm, lower types were neglected.

Courtesy - Tea Brokers Central Africa Limited.

KOLKATA AUCTION

SALE OF - 24TH, 25TH & 26TH AUGUST 2021

Good Demand.Good and medium Assams seen so far are selling around last levels.Western India active. Hindustan Unilever active. Tata Consumer Product active.

 $Courtesy-Associated\ Brokers\ Pvt.\ Ltd., Kolkata.$

JAKARTA AUCTION

SALE OF - 25TH AUGUST 2021 (SALE NO. 34)

 $To day's \ sale \ a \ total \ quantity \ was \ slightly \ declined \ to \ 8,260 \ packages \ and \ showed \ selective \ buying \ with \ irregular \ rate \ following \ the \ quality.$

ORTHODOX TEA

Better/best types enjoyed to improve levels whilst good medium types sold firm to decline. Medium types to meet with less interest mostly went price correction and shed and some teas withdrawals.

CTC TEA

 $The \ best \ CTC \ teas \ mostly \ went \ up \ while \ medium \ types \ with \ less \ graded \ lines \ sold \ around \ last \ tending \ discounted \ with \ some \ teas \ unsold.$

Courtesy - Sinar Maluku - Jakarta

GUWAHATI AUCTION

SALE OF - 25TH AUGUST 2021 (SALE NO. 34)

Good demand for the good and best Assams on offer so far at around last levels. HUL/TCPL/WI buyers operating.

 $Courtesy-Associated\ Brokers\ Pvt.\ Ltd.,\ Guwahati.$

COCHIN AUCTION

The above market report details were not available at the time of printing this publication.

Page 10 Page 10

SRI LANKA TEA CROP

					JULY	Y 2021/2020						
		(in Kgs.)								("Actual"	in Million I	Kgs)
ELEVATION	СТ	TC .	CHANGE	(21-20)	ORTHO	ODOX	CHANGE	(21-20)	TOT	ΓAL	CHANGE	(21-20)
	2021	2020	ACTUAL	%	2021	2020	ACTUAL	%	2021	2020	ACTUAL	%
HIGH	530,204	517,565	0.01	2.44%	5,139,509	5,276,750	-0.14	-2.60%	5,669,713	5,794,315	-0.12	-2.15%
MEDIUM	750,812	774,320	-0.02	-3.04%	3,924,495	3,413,372	0.51	14.97%	4,675,307	4,187,692	0.49	11.64%
LOW	863,948	891,469	-0.03	-3.09%	14,701,412	15,430,401	-0.73	-4.72%	15,565,360	16,321,870	-0.76	-4.63%
GREEN TEA									254,586	175,826	0.08	44.79%
T/B Adjustment												
TOTAL	2,144,964	2,183,354	-0.04	-1.76%	23,765,416	24,120,523	-0.36	-1.47%	26,164,966	26,479,703	-0.31	-1.19%
				J.	ANUARY/JU	ILY 2021/20	20					
		(in Kgs.)								("Actual"	in Million I	Kgs)
ELEVATION	СТ	TC .	CHANGE	(21-20)	ORTHO	ODOX	CHANGE	(21-20)	TOT	ΓAL	CHANGE	(21-20)
	2021	2020	ACTUAL	%	2021	2020	ACTUAL	%	2021	2020	ACTUAL	%
HIGH	3,691,804	3,105,480	0.59	18.88%	37,906,237	33,646,852	4.26	12.66%	41,598,041	36,752,332	4.85	13.18%
MEDIUM	5,706,998	4,839,665	0.87	17.92%	26,414,832	22,132,124	4.28	19.35%	32,121,830	26,971,789	5.15	19.09%
LOW	6,786,049	6,002,033	0.78	13.06%	105,776,014	86,191,523	19.58	22.72%	112,562,063	92,193,556	20.37	22.09%
GREEN TEA									1,502,850	1,027,029	0.48	46.33%
T/B Adjustment												
TOTAL	16,184,851	13,947,178	2.24	16.04%	170,097,083	141,970,499	28.13	19.81%	187,784,784	156,944,706	30.84	19.65%

CROP STATISTICS IN (Mn/kgs)

					Todate	Todate	Todate	Differe	nce +/-
		2019	2020	2021	2019	2020	2021	2019 vs 2020	2020 vs 2021
Sri Lanka	July	25.9	26.4	26.1	184.8	156.9	187.7	-27.9	30.8
Bangladesh	July	11.1	12.1	12.5	39.0	33.9	38.3	-5.1	4.4
North India	June	125.5	117.1	143.6	372.3	250.7	321.5	-121.6	70.8
South India	June	25.0	22.2	25.2	100.5	98.8	122.4	-1.7	23.6
Malawi	June	1.6	1.3	2.1	34.6	31.2	34.5	-3.4	3.3
Кепуа	Мау	37.7	47	45.3	170.18	254.29	230.6	84.11	-23.69

<u>CATALOGUES</u>

SALE NO. 35 SCHEDULED FOR 7TH/8TH SEPTEMBER 2021

The Ex Estate catalogue closed on 19th August 2021 excluding violations. The Main sale catalogues too closed on 19th August 2021 excluding violations.

SALE NO. 36 SCHEDULED FOR 14TH/15TH SEPTEMBER 2021

The Ex Estate and Main sale catalogues are scheduled to close on 26th August 2021.

SALE NO. 37 SCHEDULED FOR 21ST/22ND SEPTEMBER 2021

The Ex Estate and Main sale catalogues are scheduled to close on 2nd September 2021.

The details of teas awaiting sale are given on the last page of this report.

Page 11 Page 11

DETAILS OF TEAS AWAITING SALE

SALE NO: 34 SCHEDULED FOR 31ST AUGUST/ 01ST SEPTEMBER 2021

	LOT	QUANTITY kgs	LOW GROWN (CATALOGU	<u>ES</u>	
Ex Estate	849	951,778	Leafy	Closed on	12/08/2021	Violations Excluded
High & Medium	1,745	843,137	Semi Leafy	Closed on	12/08/2021	Violations Excluded
Leafy	2,188	940,125	Tippy	Closed on	12/08/2021	Violations Excluded
Semi Leafy	1,720	801,920				
Tippy	2,174	1,075,037	OTHER MAIN S	ALE CATA	<u>LOGUES</u>	
Premium Flowery	397	64,539	High & Medium	Closed on	12/08/2021	Violations Excluded
Off Grades	2,240	1,277,778	Dust	Closed on	12/08/2021	Violations Excluded
Dust	621	634,150	Premium Flowery	Closed on	12/08/2021	Violations Excluded
			Off Grades	Closed on	12/08/2021	Violations Excluded
TOTAL	11,934	6,588,464	BOP1A	Closed on	12/08/2021	Violations Excluded
Re-print	1,471	878,552	Ex Estate	Closed on	12/08/2021	Violations Excluded

No of Pkgs : 176,529

CTC : 11,135 Pkgs - 597,345 kgs

SALE NO. 34 - SALE OF 31ST AUGUST/ 02ND SEPTEMBER 2020
Lots : 10,553 Re-print Lots : 684 SELLERS' PROMPT : 07/09/2021 : 08/09/2021

: 5,908,449 kgs **Re-print Quantity** : 374,738 kgs Quantity

SALE NO: 35 SCHEDULED FOR 07TH/ 08TH SEPTEMBER 2021

	<u>LOT</u>	QUANTITY kgs	LOW GROWN CA	TALOGUES
Ex Estate	834	948,720	Leafy	Closed on 19/08/2021 Violations Excluded
High & Medium	1,698	829,002	Semi Leafy	Closed on 19/08/2021 Violations Excluded
Leafy	2,257	973,885	Tippy	Closed on 19/08/2021 Violations Excluded
Semi Leafy	1,725	802,811		
Tippy	2,169	1.081.215	OTHER MAIN SA	<u>LE CATALOGUES</u>
Premium Flowery	361	59,022	High & Medium	Closed on 19/08/2021 Violations Excluded
Off Grades	2,589	1,443,361	Dust	Closed on 19/08/2021 Violations Excluded
	,	, ,	Premium Flowery	Closed on 19/08/2021 Violations Excluded
Dust	585	584,235	Off Grades	Closed on 19/08/2021 Violations Excluded
TOTAL	12,218	6,722,251	BOP1A	Closed on 19/08/2021 Violations Excluded
Re-print	1,258	728,181	Ex Estate	Closed on 19/08/2021 Violations Excluded

No of Pkgs : 182,223

CTC : 11,425 Pkgs - 609,733 kgs

SALE NO: 34 SCHEDULED FOR 31ST AUGUST/ 01ST SEPTEMBER 2021

	ORDER OF SALE	Approximate Selling Time of F&W Catalogues		
EX ESTATE LC	LG Large Lea Leafy/LG Sma Leaf/BOPIA/F AS	High & Medium/Off Grade/Dust LC	31ST AUGUST 2021 Main Sale - High & Medium	10.00am
AS MB	LC JK	BC FW	Semi Leafy Teas Tippy Teas	02.30pm 03.45pm
BC EB	BC EB	MB AS	Leafy Teas	05.00pm
FW JK CTB	CTB FW MB	JK EB CTB	01ST SEPTEMBER 2021 Ex-Estate Off Grades	10.00am 10.45am
			Premium Flowery	11.00am
FW - Forbes & Wal	lker Tea Brokers (Pvt) Ltd	AS - Asia Siyaka Commodities PLC	BOP1A	11.45am
JK - John Keells PLC		MB - Mercantile Produce Brokers (Pvt)Ltd	Dust	02.30pm
BC - Bartleet Produce Marketing (Pvt) Ltd		LC - Lanka Commodity Brokers (Pvt) Ltd		
EB - Eastern Brokers Ltd		CTB - Ceylon Tea Brokers PLC		